



SEG Automotive stands for over 100 years of innovation in its product range: from starter motors and alternators to start-stop and mild hybridization. By reducing emissions across all drive technologies, the global supplier is making a significant contribution to climate protection: driven by a passion for innovation, SEG Automotive is driving the transition to more efficient combustion engines, 48V hybrids and electrification.

SEG Automotive Germany GmbH | Lotterbergstraße 30 | 70499 Stuttgart | Germany | www.seg-automotive.com | 23.05.2025

Regional Commodity Buyer - Electronics (m/w/d)

Shape the future of mobility with us. And yours.

SEG-Automotive combines the strength of a global player with the short decision-making processes and culture of a medium-sized company. We offer you a fulfilling, challenging and future-proof job: With us, you can make a contribution to society - and at the same time have a wide range of opportunities for personal and international development.

Become part of our intercultural team of over 6,000 employees in 14 countries. This is how you make an impact - on the automotive industry and your own career.

How your future is shaped with us

- O Develop and integrate the regional material field strategy into the global strategy in collaboration with the Global Lead Buyer.
- Implemement the material field strategy effectively within region.
- Price negotiations with suppliers and contract finalization.
- Ensure sufficient production capacities with suppliers.
- Carry out supplier risk management, ensuring MAT cost achievement, timing, specifications, and quality in customer calculations.
- \bigcirc $\;\;$ Oversee new launches and series management.
- $\bigcirc \quad \text{Provide supplier quality expertise as needed.}$
- O Develop and execute mitigation plans for risk management and supplier development.
- $\bigcirc \quad \text{Implement strategic initiatives within procurement.}$
- Negotiate & finalize frame contracts and multi-year agreements.
- Lead supplier awarding processes, ensuring preparation of Comparison of quotations and alignment with Global Lead Buyer.
- Supplier scouting activities to identify market potentials to improve material cost.

What we are looking for in the future

We are looking for employees who impress us above all with their personality and who are motivated to go full throttle with their team. We therefore want to continue to strengthen and expand the diversity of our company and welcome applications with equal opportunities and severe disabilities.

What you need for a future with us

- Completed degree (Diploma, Master, Bachelor) in Electrical Engineering or a comparable qualification.
- 5-10 years of experience in elecetronic components purchasing, ideally as a commodity or series buyer in the automotive industry.
- Strong experience in negotiation, contract drafting, market development and price analysis.
- In-depth knowledge of the electronics procurement market.
- Responsible and independent working style with strong negotiation skills and assertiveness.
- Ownership mentality.
- Written and spoken German and English skills (additional languages are a plus)